



march 2012

# friends of the earth international

FINANCIAL REPORT 2011

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## report of the executive committee

### 40 years

This year we celebrated, together with our member groups and supporters, our 40th anniversary and the many victories achieved during these years. Founded by a group of environmental activists from France, Sweden, the UK and the US, Friends of the Earth International was created in 1971 to respond to the pressing need for an organization that could tackle cross-boundary environmental issues. Forty years later, the federation boasts 76 member groups and more than 2 million individual members and supporters around the world. Our anniversary was an opportunity to look ahead and to stress the urgency of a global transformation towards environmentally sustainable and socially just societies.

FoEI's commitment to transformation is underpinning all of our programs and campaigns. We cannot expect the same global market model that has caused climate change, ecological destruction and poverty to solve the problems we are facing today. FoEI is committed to working together to create new, transformative models that promote our collective well-being, social equity and real environmental sustainability. In October the federation came together in Scotland to discuss what we mean by transformation and to map out effective strategies for creating truly transformational change.

### vibrant campaigns

In 2011 we worked on three priority campaigns that cut across all our programs:

The climate and biodiversity finance campaign focused on discrediting the financial instruments that are being presented as solutions to the climate crisis and biodiversity loss. We mobilised alongside African civil society before, after and during the 2011 UNFCCC climate talks to resist false market-based solutions such as carbon markets and to demand an effective Green Climate Fund.

Our campaign on land rights and against land-grabbing brought us to the front lines in countries like Uganda, Malaysia and Brazil and to international spaces such as the FAO's World Committee on Food Security (CFS) where we added our voice in the civil society input to the Voluntary Guidelines on the Responsible Governance of Tenure of Land, Fisheries and Forests in the Context of National Food Security.

Finally, as part of our campaign to challenge undue corporate influence on international institutions, we drew attention with case studies and public awareness-raising in Durban to the excessive influence of vested corporate and financial interests over the positions of national governments in the UNFCCC negotiations and the role they are playing undermining climate justice.

## report of the executive committee *continued*

### ***a strong foei***

A key component to our success is building the strength of FoE member groups. Following up on our new membership development strategy, the FoEI membership development team met in February to develop a work plan for the implementation of the strategy, which included a detailed self-assessment of our member groups. These will form the basis for an elaborated program of capacity building in 2012.

From 2010 to 2011 FoEI's budget decreased by 30% or 725,000 Euros. We lost some of our long term contributors and the cuts made by some of our donors affected us strongly as well.

On the other hand we were able to secure some new funders and are glad to announce that for 2012 our funding situation is stable. Our fundraising meeting in London in March 2011 brought together representatives from across the federation to develop a FoEI fundraising work plan to ensure a financially stable federation. This has led to increased collaborative fundraising across the federation. Our income from individual donations has increased slowly but gradually.

Funding available for activities and communications was less than in 2010, but by combining different meetings and thanks to the in kind support of some of our member groups we were able to have our most important meetings. For our member groups it has been hard that our membership support fund decreased by 40%. We are trying to support our groups by offering more support with collaborative fundraising and with our capacity building efforts.

Finally, this year we said farewell to our International Coordinator Marijke Torfs after more than a decade of service to FoEI. She will be succeeded by David Hirsch, our current ExCom member from Friends of the Earth US. We wish Marijke success in her new endeavors.

### ***amsterdam, march 6, 2012***



Nnimmo Bassey (chair, ERA, Nigeria)



Jagoda Munic (treasurer, Green Action, Croatia)

Karin Nansen (vice-chair, REDES, Uruguay)  
Meena Raman (SAM, Malaysia)  
Elaine Gilligan (FoE EWNI, UK)  
Bobby Peek (GroundWork, South-Africa)  
Ricardo Navarro (CESTA, El Salvador)  
Hemantha Withanage (CEJ, Sri Lanka)  
Dave Hirsch (FoE US, USA)

## balance sheet 31 december 2011

(amounts in euro)

	2011	2010
<b>fixed assets</b>		
tangible fixed assets (1)	9,585	11,876
<b>current assets</b>		
liquid assets (2)	977,584	939,725
paid in advance	27,872	28,951
project funds advanced to foe groups	91,875	115,946
accounts receivable (3)	167,537	325,873
	1,264,868	1,410,494
<b>total assets</b>	<b>1,274,454</b>	<b>1,422,370</b>
<b>unexpended funds (4)</b>		
accumulated surplus	369,034	338,657
fund for increased capacity is	23,000	23,000
fundraising investment fund	5,000	5,000
fund for membership fees alliances	3,150	3,150
fund for membership development	1,000	1,000
reserve for management consultancy	10,000	10,000
reserve for technological innovation	10,000	10,000
	421,184	390,807
<b>current liabilities</b>		
accounts payable (3)	536,779	851,772
donor grants balances (5)	316,491	179,791
	853,270	1,031,563
<b>total liabilities</b>	<b>1,274,454</b>	<b>1,422,370</b>

# statement of revenues and expenditures 2011

income	income	result 2011	budget 2011	result 2010
<i>core income</i>	membership fees (1)	370,736	340,000	337,508
	sales (2)	1,396	9,000	7,594
	donations (3)	23,430	1000	26,101
	interest & miscellaneous (3)	23,617	12,500	9,437
		419,179	362,500	380,640
<i>donor income</i>	donor income (4)	1,590,144	1,601,398	2,371,318
<b>total income</b>		<b>2,009,324</b>	<b>1,963,898</b>	<b>2,751,958</b>
<b>expenditures</b>				
<i>meetings &amp; representation</i>	foei meetings (5)	111,657	112,306	217,967
	international representation (5)	64,855	41,727	87,147
<i>membership development &amp; activities (5)</i>	national campaigning projects	333,990	359,841	551,746
	gender work	3,734	0	30,107
	exchanges	13,295	20,064	58,001
	legal fund		0	20,000
	publications programs	30,935	23,494	43,459
	international program coordination	111,645	124,022	121,699
	solidarity fund (6)	15,934	0	24,613
<i>regional activities (7)</i>	regional meetings (7)	42,128	50,433	44,936
	capacity building (7)	25,410	30,974	112,815
<i>communications (8)</i>	communication materials (8)	7,391	30,614	41,438
	annual report, leaflets, merchandise, translations (8)	11,790	14,495	14,247
	audio visual media, web, radio, testimonies (8)	67,991	85,871	109,503
	translations network	21,641	14,895	24,745
<i>chair &amp; excom (9)</i>	chair & executive committee	20,714	23,484	35,828
<i>staff (10)</i>	international coordinator & fundraiser	103,180	109,142	114,936
	program & membership staff	151,092	139,886	160,541
	travel coordination staff	17,290	15,949	22,000
	communications staff & free-lancers	195,682	198,093	225,143
	support staff	162,134	148,289	141,732
	staff costs - non-salaries (11)	6,329	4,411	12,335
<i>operational costs</i>	rent, maintenance, inventory	55,788	59,550	56,689
	computer systems maintenance	12,822	12,000	13,864
	communications	10,936	12,200	10,044
	supplies	5,146	8,000	7,187
	auditor & administrative costs (12)	16,774	28,067	45,146
	miscellaneous (14)	24,612	18,552	46,694
<i>passed onto others</i>	passed onto others	334,054	273,659	309,231
<b>total expenditures</b>		<b>1,978,947</b>	<b>1,960,015</b>	<b>2,703,794</b>
<i>surplus</i>		30,377	3,883	48,164
<b>allocation surplus</b>				
<i>general reserves</i>		42,544		20,164
<i>fund for membership fees alliances</i>		-443		
<i>fund for membership development</i>		3,400		
<i>reserve for technological innovation</i>		-2,124		
<i>fundraising investment fund</i>				5,000
<i>reserve for increased capacity international secretariat</i>		-13,000		23,000
		<b>30,377</b>		<b>48,164</b>

## accounting policies

### general

The financial report has been made in conformity with Guideline 640 for 'Not-for-profit organizations'.

All assets and liabilities are stated at their face value, unless otherwise mentioned. Foreign currency amounts are valued against the exchange rate of the last day of each quarter. Exchange rate differences have been included in the result.

### tangible fixed assets

Tangible fixed assets are valued at purchase price minus depreciation. Depreciation is based on the expected duration of life. The tangible assets are divided in inventory, telephone switchboard & network infrastructure and computers (hardware & software over Euro 500). Depreciation of computers and switchboard is 30% for the first 3 years and 10% for the fourth year. Depreciation of inventory is spread over five years, for second-hand furniture an estimate of its remaining life is made.

### liquid assets

All cash and bank balances listed under liquid assets are discretionary, except for the funds deposited at the ASN deposit.

The ASN deposit ran from 21 March 2010 until 21 March 2011 and has been discontinued because the interest rate dropped below that of the regular savings account.

The funds in the ASN savings accounts generated an interest of 2.7 % in 2011.

### accounts receivable and accounts payable

If there is an account receivable and an account payable with the same friends of the earth member group, the outstanding amounts will be balanced. An overview of the balances of the largest debts and liabilities can be found in the notes to the balance.

### result

The result is the difference between core income on the one hand and core expenses at historical cost on the other hand, taking into account the above valuation principles.

# notes to the balance sheet

(amounts in euro)

<b>1. tangible fixed assets</b>	<b>inventory</b>	<b>computers</b>	<b>network infrastructure</b>	<b>total</b>
purchase value december 31, 2010	9,354	45,093	13,940	68,387
depreciation december 31, 2010	-8,323	-36,894	-11,294	-56,511
<b>book value december 31, 2010</b>	<b>1,030</b>	<b>8,199</b>	<b>2,646</b>	<b>11,876</b>
investments 2011	851	3,823		4,674
disposed 2011		-1,677		-1,677
disposed depreciation 2011		1,677		1,677
depreciation 2011	-271	-5,800	-894	-6,965
<b>book value december 31, 2011</b>	<b>1,611</b>	<b>6,223</b>	<b>1,752</b>	<b>9,585</b>

<b>2. liquid assets</b>	<b>2011</b>	<b>2010</b>
cash	904	770
euro (ing, current)	65,478	258,145
euro (abn-amro, current)	32,685	39,510
euro (asn savings-general)	611,927	429,855
euro (asn savings-dgis mfs 1)	240,877	58,317
euro (asn deposit 1 year)		150,000
us \$ (abn-amro current)	18,264	-757
uk £ (cooperative bank, instant)	2,650	2,559
paypal account	4,800	1,325
<b>total</b>	<b>977,584</b>	<b>939,725</b>

<b>3a. accounts receivable &amp; payable per debtor/creditor</b>	<b>debtors</b>	<b>creditors</b>	<b>advanced</b>	<b>balance</b>
<i>foe groups (amounts over € 5,000):</i>				
foe bangladesh	710	5,740		-5,030
foe canada	5,617			5,617
foe england, wales & northern ireland	18,130	22,660		-4,530
foe costa rica		7,989		-7,989
foe croatia	691	69,651		-68,960
foe europe	1,451	100,500		-99,049
foe indonesia	615	8,000		-7,385
foe korea	18,861	298		18,564
foe netherlands		30,557		-30,557
foe nigeria	7,365	5,324		2,041
foe norway	6,135			
foe papua new guinea	1,710	7,026		-5,316
foe philippines	1,032	16,200		-15,168
foe south africa	3,541	10,208		-6,667
foe sri lanka	861	8,399		
foe swaziland	359	6,414		-6,055
foe uruguay		23,027		-23,027
foe us	2,763	61,817		-59,054
<i>donors:</i>				
advanced for Ministry Foreign Affairs - Matra			15,275	15,275
advanced for EED			7,549	7,549
<i>others</i>	31,268	109,120	52,886	-24,966
<b>total</b>	<b>101,109</b>	<b>492,928</b>	<b>75,711</b>	<b>-314,705</b>

## notes to the balance sheet *continued*

<b>3b. financial assets &amp; liabilities by kind</b>	<b>2011</b>	<b>2010</b>
<b>assets</b>		
debtors	101,109	116,220
doubtful debtors	-20,072	-12,620
deposits	8,445	8,445
pension fund current account	2,344	17,081
transit assets	75,711	196,746
<b>accounts receivable</b>	<b>167,537</b>	<b>325,873</b>
<b>liabilities</b>		
creditors	492,928	584,911
provision holiday payments	16,139	17,379
transit liabilities	17,482	38,314
tax service - wage tax + premiums	9,944	10,976
net salaries to pay	285	202
isvara foundation grant 2011		199,990
<b>accounts payable</b>	<b>536,779</b>	<b>851,772</b>

### liabilities not shown on balance sheet

Friends of the Earth International entered into an agreement with Milieudefensie for the rent of their office space. The agreement runs from 1 November 2005 until 31 October 2020 and the initial annual rent was € 33,782. The amount is adjusted annually by the percentage indicated in the Consumers's price index as published by the Dutch Central Bureau of Statistics.

<b>4. unexpended funds</b>	<b>end 2011</b>	<b>result 2011</b>	<b>allocations</b>	<b>end 2010</b>
accumulated surplus	381,202	30,377	12,168	338,657
fund for membership fees alliances	2,707		-443	3,150
fund for membership development	4,400		3,400	1,000
reserve for management consultancy	10,000			10,000
reserve for technological innovation	7,876		-2,124	10,000
fundraising investment fund	5,000			5,000
increased capacity international secretariat	10,000		-13,000	23,000
<b>total</b>	<b>421,184</b>	<b>30,377</b>		<b>390,807</b>

### 5. donor grants balances

climate change litigation project	23,724
isvara foundation	4,979
eu human rights defenders grant	209,941
cs mott foundation	7,550
dgis mfs 2 - fair, green & global	70,296
<b>total</b>	<b>316,491</b>



# notes to the statement of revenues and expenditures

(amounts in euro)

## 1. membership fees

Membership fees are calculated at 1.15 % of member groups' unrestricted income plus 0,13 % of their restricted income of two years ago. The fees for 2011 were thus based on groups' income from 2009 and amounted to € 370,736, including an extra € 15,000 paid voluntarily by Friends of the Earth US. The total amount received was an increase of € 33,228 compared to 2010.

2. sales	2011	2010
publications	60	340
t-shirts	1,182	1,104
calendars 2011 (no 2012 calendar sold)	154	5,942
gift cards	0	208
<b>total</b>	<b>1,396</b>	<b>7,594</b>

3. donations, interest & miscellaneous	2011	2010
donations general	6,956	2,088
donations foe japan earthquake/tsunami	15,934	
donations durban appeal	540	
donations foe haiti earthquake		22,603
donations foe chile earthquake		1,410
<b>total</b>	<b>23,430</b>	<b>26,101</b>

interest	11,969	7,413
miscellaneous	11,648	2,024
<b>total</b>	<b>23,617</b>	<b>9,437</b>

## 4. donor income (institutional funders)

The donor income amount is based on the part of the grants that was spent in 2011.

contribution member groups for cop-17:	
foe england, wales & northern ireland	11,203
foe south-africa	3,000
ssnc	140,225
eed	86,476
oxfam-novib	108,930
isvara foundation	488,208
dutch ministry of foreign affairs - matra	166,500
dgis mfs-2: fair, green & global	454,711
oxfam-novib gender action	3,734
cs mott foundation	102,226
european union: human rights defenders	1,431
climate change litigation project funds	23,500
<b>total</b>	<b>1,590,144</b>

# notes to the statement of revenues and expenditures *continued*

## 5. meetings, international representation & membership support fund

### programs:

climate justice & energy program (cje)  
economic justice & resisting neoliberalism (ejrn)  
food sovereignty program (fs)  
forest and biodiversity program (fb)  
resisting oil, mining & gas program (rmog)

### cross-program projects:

climate-biodiversity finance  
landgrabbing  
corporate capture  
transformation

### network development:

fundraising  
communications integration  
membership development

	total	network	cje	ejrn	fs	fb	rmog	cross program
fundraisers meeting	2,899	2,899						
communications integration team	3,606	3,606						
membership development meeting	12,669	12,669						
cross-program meeting	33,113							33,113
food sovereignty strategy meeting	22,870				22,870			
transformation meeting	36,499							36,499
subtotal meetings	111,657	19,175			22,870			69,612
international representation	64,855		46,872	4,272	8,124	5,369		217
national campaigning projects	333,990		56,695	72,355	25,212	52,243	53,185	74,300
gender work	3,734			3,734				
exchanges	13,295				8,295			5,000
program publications	30,935		6,193	3,931	6,636	3,448	2,609	8,119
international program coordination	111,645		4,102	16,500	38,730	16,500	27,250	8,564
<b>total</b>	<b>670,110</b>	<b>19,175</b>	<b>113,863</b>	<b>100,792</b>	<b>109,865</b>	<b>77,560</b>	<b>83,044</b>	<b>165,812</b>

Funding decisions for meetings, national projects, exchanges, gender work and international coordination are taken by the ExCom. International representation and program publication funds are divided over the programs in line with the donor budgets and are further allocated by the international program coordinators.

## 6. solidarity fund

The solidarity fund was created to respond to emergency needs of our member groups which can not be met by existing budget lines. What we are able to raise in donations will be forwarded to the cause we are supporting. In 2011 one emergency situation occurred to which FoEI responded: the earthquake and tsunami in Japan. Following an appeal to the federation and to the general public on our website, we received donations from various FoE groups as well as individuals. We also made an appeal for support to assist us in bringing representative to the Climate Summit in Durban. Unfortunately this appeal did not raise many funds.

## 7. regional activities

	2011	2010
african regional meeting	17,209	18,000
asian regional meeting	15,000	10,936
latin american regional meeting	9,919	16,000
<b>total</b>	<b>42,128</b>	<b>44,936</b>
capacity building african region	8,421	45,715
capacity building asian region	5,200	27,100
capacity building latin american region	11,789	25,000
capacity building young foe europe		15,000
<b>total</b>	<b>25,410</b>	<b>112,815</b>

## notes to the statement of revenues and expenditures *continued*

<b>8. communications</b>	<b>2011</b>	<b>2010</b>
<b>communications materials</b>		
communications materials	5,033	28,200
other communications projects	1,624	2,675
mailing costs	734	2,892
calendar		7,671
<b>total</b>	<b>7,391</b>	<b>41,438</b>
<b>annual report, merchandise, translations</b>		
t-shirts & merchandise	2,184	1,642
annual report	1,500	626
translation materials	6,331	8,514
translations interlinkages	1,775	3,464
<b>total</b>	<b>11,790</b>	<b>14,247</b>
<b>audio visual media, web, radio, testimonies</b>		
website	3,686	1,619
spanish/french website	3,546	4,122
audio visual / community testimonies	5,388	47,262
real world radio	55,371	56,500
<b>total</b>	<b>67,991</b>	<b>109,503</b>

### 9. chair & executive committee

In 2011 the composition of the Executive Committee was the same as in 2010. Their term will end in October 2012, when new members will be elected during the Bi-annual General Meeting.

Two meetings were held in 2011, one in London (March) and one in Edinburgh (October). The October meeting was held in combination with the Transformation meeting to save costs.

Members of the Executive Committee are not being paid for their work. The member group delegating the FoEI Chairperson has been compensated for the loss of time due to her/his activities for FoEI.

	<b>2011</b>	<b>2010</b>
chair costs	10,000	10,000
chair travel costs	1,443	4,096
excom meeting costs	9,271	21,732
<b>total</b>	<b>20,714</b>	<b>35,828</b>

# notes to the statement of revenues and expenditures *continued*

## 10. staff salaries

At the end of 2011 FoEI had 12 paid staff members. The overseas employment of the international coordinator who was working from the US has ended per 31 December 2011. A new international coordinator has been recruited and will start in the spring of 2012. A new communications coordinator will be starting on the first of January 2012. In the course of 2011 we hired an extra part-time person for events coordination. The extra staff time has been paid for by funds allocated from the surplus in 2011.

		2011	2010
<i>international coordinator &amp; fundraiser:</i>	international coordinator	0.7	0.8
	resource mobilisation coordinator	0.8	0.8
<i>membership-activities staff</i>	membership development coordinator	1.0	1.0
	international programs facilitator	1.0	1.0
	program-membership officer	0.8	0.8
	events coordinator	0.5	
<i>communications staff &amp; free-lancers:</i>	communications officer	0.8	0.8
	technical support facilitator	0.4	0.4
	media coordinator	0.8	0.8
	web coordinator	0.9	0.8
<i>support staff:</i>	finance & personnel manager	0.8	0.8
	program-membership officer	0.6	0.6
	office coordinator	0.7	0.8
	bookkeeper	0.4	0.4
		<i>ftu</i> 10.2	<i>ftu</i> 9.8

specification salary costs	2011	2010
gross salaries	416,940	434,438
social security costs	71,094	65,342
pension costs	42,056	40,330
severance payments		30,329
costs terms & conditions	3,997	3,236
insurance benefits	-12,830	-3,959
other staff costs	6,144	6,008
	527,400	575,724
not on payroll:		
international coordinator + freelancers	73,390	87,456
<b>total</b>	<b>600,790</b>	<b>663,180</b>

11. staff costs non-salaries	2011	2010
staff travel (not home-work)	696	10,151
volunteer costs	980	234
training & education		1,472
recruitment costs	4,653	479
<b>total</b>	<b>6,329</b>	<b>12,335</b>

## notes to the statement of revenues and expenditures *continued*

<b>12. auditor &amp; administrative costs</b>	<b>2011</b>	<b>2010</b>
auditing costs	14,361	36,807
administrative costs	4,337	5,222
currency differences	-1,925	3,116
<b>total</b>	<b>16,774</b>	<b>45,146</b>

<b>13. miscellaneous</b>	<b>2011</b>	<b>2010</b>
membership fees partos, asoc, oneworld	3,050	2,234
reconciliation bad debts	7,512	1,023
consultancies	8,758	1,039
miscellaneous	-538	104
information management system		19,706
evaluation dgis mfs-1 grant	5,830	17,000
		5,588
<b>total</b>	<b>24,612</b>	<b>46,694</b>

<i>reconciliation bad debts</i>		
dubious debts written off	60	818
balance provision bad debts end 2011	20,072	
balance provision bad debts end 2010	-12,620	12,620
balance provision bad debts end 2009		-12,416
<b>total</b>	<b>7,512</b>	<b>1,023</b>

## other information

### statutory provisions governing profit appropriation

The vereniging Friends of the Earth International is an association with no purpose of gain. Conform the statutes of association of the Vereniging its Executive Committee is entitled to add a positive result to the reserves or to a provision in support of the organisation's objectives.

### appropriation of result

By decision of the Executive Committee the full result of Euro 30,377 will be added to the general reserves. From the allocated reserves 443 Euros have been withdrawn from the fund for membership alliances, 2,124 Euros have been withdrawn from the reserve for technological innovation and 13,000 euros have been withdrawn from the provision for increased capacity of the International Secretariat. The fundraising investment fund will be supplemented by 3,400 euros. The result of supplemented and withdrawn allocations, an amount of 12,168 Euros, will be added to the general reserves.

## auditor's report

dubois & co

REGISTERACCOUNTANTS

### INDEPENDENT AUDITOR'S REPORT

To: the Board of Vereniging Friends of the Earth International, Amsterdam.

We have audited the accompanying financial statements of Vereniging Friends of the Earth International, Amsterdam, which comprise the balance sheet as at 31 December 2011, the statement of income and expenses for the year then ended and the notes, comprising a summary of the accounting policies and other explanatory information.

#### *Board's responsibility*

Board is responsible for the preparation and fair presentation of these financial statements and for the preparation of the board report, both in accordance with the Guidelines for annual reporting of the Dutch Accounting Standards Board, especially Guideline 640 "Not-for-profit organizations". Furthermore board is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### *Auditor's responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the association's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by board, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### *Opinion with respect to the financial statements*

In our opinion, the financial statements give a true and fair view of the financial position of Vereniging Friends of the Earth International, Amsterdam, as at December 31, 2011 and of its result for the year then ended in accordance with the Guidelines for annual reporting of the Dutch Accounting Standards Board, especially Guideline 640 "Not-for-profit organizations".

Amsterdam, 6 March 2012

Dubois & Co. Registeraccountants

Signed on original by:  
A.P. Buteijn and M. Belkadi

Oranje Nassaulaan 1  
1075 AH Amsterdam  
Postbus 53028  
1007 RA Amsterdam

Telefoon 020 571 23 45  
Telefax 020 664 21 87  
E-mail info@dubois.nl  
www.dubois.nl  
KvK nummer 34374865

VENNOTEN  
drs. A.P. Buteijn  
drs. J.J.M. Huijbregts  
M. Karman  
J.J.H.G. Stengs  
drs. G. Visser  
MEDEWERKERS-REGISTER  
M. Belkadi  
drs. P.A.J.M. Bonants  
drs. R.W.J. Bruinooge  
SENIOR ORGANISATIEADV  
drs. P.W.A. Kasteleyn, RC

Dubois & Co. Registeraccountants is een maatschap van praktijkvennootschappen.  
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waarvan de tekst is opgenomen op de website [www.dubois.nl](http://www.dubois.nl), bevatten een aansprakelijkheidsbeperking.

## budget 2012 - expenses & income

(amounts in euro)

expenses	expenses	2011	2012	2013
<i>meetings</i>	foei meetings	101,440	127,468	127,468
<i>programs</i>	program coordination	124,022	110,051	110,051
	program - international representation	34,265	36,537	36,537
	programs - publications	30,707	23,511	23,511
	program / campaign Activities		7,000	
<i>membership development &amp; activities</i>	support to member groups (projects)	338,420	359,731	359,731
	solidarity / emergency fund		41,600	41,600
	exchanges - MSF	20,064	13,276	13,276
<i>regional activities</i>	capacity building-membership development	30,974	43,653	43,653
	regional meetings	45,000	44,468	44,468
<i>communications</i>	foei comms materials	30,614	33,527	33,527
	annual report, leaflets, translations materials	14,495	10,410	10,410
	audio-visual, radio, web, testimonies	78,627	81,271	81,271
	translations general	14,895	8,553	8,553
<i>chair &amp; excom</i>	chair & executive committee	23,484	23,109	23,109
<i>staff</i>	international coordinator & fundraiser	115,642	125,379	125,379
	membership-activities team	139,966	209,613	209,613
	travel coordinators	8,000	3,525	3,525
	communications team	192,528	197,321	197,321
	support team	148,289	106,800	106,800
	staff costs - non-salaries	4,411	7,773	7,773
<i>operational costs</i>	rent, maintenance, inventory	59,550	59,550	59,550
	computer systems maintainer	12,000	13,000	13,000
	comms infrastructure	12,200	12,200	12,200
	supplies	8,000	8,000	8,000
	auditor & administrative costs	28,067	30,571	30,571
	miscellaneous	18,552	27,900	27,900
<i>passed onto others</i>	passed on to others in jointly funded projects	291,224	155,553	89,641
<b>total expenses</b>		<b>1,925,436</b>	<b>1,921,349</b>	<b>1,848,437</b>

income	2011	2012	2013
<i>grants</i>			
NL Ministry of Foreign Affairs MFS-2	580,504	521,840	521,840
Isvara Foundation	416,000	400,000	400,000
Evangelische Entwicklungsdienst (EED)	75,000	148,500	148,500
Swedish Society Conservation Nature	98,502	118,824	118,824
SSNC additional grant		70,299	
NL Ministry of Foreign Affairs Matra	197,736	65,912	
Novib	125,000		
CS Mott Foundation	70,258		
EU Human Rights Defenders		248,474	248,474
Prospective funders			65,000
<i>membership fees</i>	340,000	325,000	325,000
<i>sales</i>	9,000	9,000	9,000
<i>interest</i>	12,500	12,500	12,500
<i>donations</i>	1,000	1,000	1,000
<b>total income</b>	<b>1,925,500</b>	<b>1,921,349</b>	<b>1,850,138</b>
<b>balance</b>	<b>64</b>	<b>0</b>	<b>1,701</b>

**international secretariat**

po box 19199  
1000 gd amsterdam, the netherlands  
tel 31 20 622 1369, fax 31 20 639 2181  
[www.foei.org/contact](http://www.foei.org/contact)  
visiting address: nieuwe looiersstraat 31  
1017 va amsterdam, the netherlands

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John (Vokana) Sanyonga lives in Kasenyi (Kalamagala, Uganda) and is 87 years old. His land is his life and without it he has no means of feeding himself. For years he has been farming his land, producing an income and bringing up his family of 8 children. The land, farmed by the people of the village, has now been taken away from many of them by the local land committee. They were informed that it now belonged to the palm plantation.