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report of the executive committee

40 years

This year we celebrated, together with our member groups and supporters, our 40th anniversary and the many victories achieved during these years. Founded by a group of environmental activists from France, Sweden, the UK and the US, Friends of the Earth International was created in 1971 to respond to the pressing need for an organization that could tackle cross-boundary environmental issues. Forty years later, the federation boasts 76 member groups and more than 2 million individual members and supporters around the world. Our anniversary was an opportunity to look ahead and to stress the urgency of a global transformation towards environmentally sustainable and socially just societies.

FoEl's commitment to transformation is underpinning all of our programs and campaigns. We cannot expect the same global market model that has caused climate change, ecological destruction and poverty to solve the problems we are facing today. FoEl is committed to working together to create new, transformative models that promote our collective well-being, social equity and real environmental sustainability. In October the federation came together in Scotland to discuss what we mean by transformation and to map out effective strategies for creating truly transformational change.

vibrant campaigns

In 2011 we worked on three priority campaigns that cut across all our programs:

The climate and biodiversity finance campaign focused on discrediting the financial instruments that are being presented as solutions to the climate crisis and biodiversity loss. We mobilised alongside African civil society before, after and during the 2011 UNFCCC climate talks to resist false market-based solutions such as carbon markets and to demand an effective Green Climate Fund.

Our campaign on land rights and against land-grabbing brought us to the front lines in countries like Uganda, Malaysia and Brazil and to international spaces such as the FAO's World Committee on Food Security (CFS) where we added our voice in the civil society input to the Voluntary Guidelines on the Responsible Governance of Tenure of Land, Fisheries and Forests in the Context of National Food Security.

Finally, as part of our campaign to challenge undue corporate influence on international institutions, we drew attention with case studies and public awareness-raising in Durban to the excessive influence of vested corporate and financial interests over the positions of national governments in the UNFCCC negotiations and the role they are playing undermining climate justice.

report of the executive committee continued

a strong foei

A key component to our success is building the strength of FoE member groups. Following up on our new membership development strategy, the FoEI membership development team met in February to develop a work plan for the implementation of the strategy, which included a detailed self-assessment of our member groups. These will form the basis for an elaborated program of capacity building in 2012.

From 2010 to 2011 FoEl's budget decreased by 30% or 725,000 Euros. We lost some of our long term contributors and the cuts made by some of our donors affected us strongly as well.

On the other hand we were able to secure some new funders and are glad to announce that for 2012 our funding situation is stable. Our fundraising meeting in London in March 2011 brought together representatives from across the federation to develop a FoEI fundraising work plan to ensure a financially stable federation. This has led to increased collaborative fundraising across the federation. Our income from individual donations has increased slowly but gradually.

Funding available for activities and communications was less than in 2010, but by combining different meetings and thanks to the in kind support of some of our member groups we were able to have our most important meetings. For our member groups it has been hard that our membership support fund decreased by 40%. We are trying to support our groups by offering more support with collaborative fundraising and with our capacity building efforts.

Finally, this year we said farewell to our International Coordinator Marijke Torfs after more than a decade of service to FoEI. She will be succeeded by David Hirsch, our current ExCom member from Friends of the Earth US. We wish Marijke success in her new endeavors.

amsterdam, march 6, 2012

Nnimmo Bassey (chair, ERA, Nigeria)

Jagoda Munic (treasurer, Green Action, Croatia)

Karin Nansen (vice-chair, REDES, Uruguay) Meena Raman (SAM, Malaysia) Elaine Gilligan (FoE EWNI, UK) Bobby Peek (GroundWork, South-Africa) Ricardo Navarro (CESTA, El Salvador) Hemantha Withanage (CEJ, Sri Lanka) Dave Hirsch (FoE US, USA)

balance sheet 31 december 2011

(amounts in euro)

	2011	2010
fixed assets		
tangible fixed assets (1)	9,585	11,876
current assets		
liquid assets (2)	977,584	939,725
paid in advance	27,872	28,951
project funds advanced to foe groups	91,875	115,946
accounts receivable (3)	167,537	325,873
	1,264,868	1,410,494
total assets	1,274,454	1,422,370
unexpended funds (4)		
accumulated surplus	369,034	338,657
fund for increased capacity is	23,000	23,000
fundraising investment fund	5,000	5,000
fund for membership fees alliances	3,150	3,150
fund for membership development	1,000	1,000
reserve for management consultanty	10,000	10,000
reserve for technological innovation	10,000	10,000
	421,184	390,807
current liabilities		
accounts payable (3)	536,779	851,772
donor grants balances (5)	316,491	179,791
	853,270	1,031,563
total liabilities	1,274,454	1,422,370

statement of revenues and expenditures 2011

income	income	result 2011	budget 2011	result 2010
core income	membership fees (1) sales (2)	370,736 1,396	340,000	337,508 7,594
	donations (3)	23,430	9,000 1000	26,101
	interest & miscellaneous (3)	23,617	12,500	9,437
		419,179	362,500	380,640
donor income	donor income (4)	1,590,144	1,601,398	2,371,318
total income		2,009,324	1,963,898	2,751,958
expenditures				
meetings & representation	foei meetings (5) international representation (5)	111,657 64,855	112,306 41,727	217,967 87,147
membership development & activities (5)	national campaigning projects gender work exchanges legal fund publications programs international program coordination solidarity fund (6)	333,990 3,734 13,295 30,935 111,645 15,934	359,841 0 20,064 0 23,494 124,022 0	551,746 30,107 58,001 20,000 43,459 121,699 24,613
regional activities (7)	regional meetings (7) capacity building (7)	42,128 25,410	50,433 30,974	44,936 112,815
communications (8)	communication materials (8) annual report, leaflets, merchandise, translations (8) audio visual media, web, radio, testimonies (8) translations network	7,391 11,790 67,991 21,641	30,614 14,495 85,871 14,895	41,438 14,247 109,503 24,745
chair & excom (9)	chair & executive committee	20,714	23,484	35,828
staff (10)	international coordinator & fundraiser program & membership staff travel coordination staff communications staff & free-lancers support staff staff costs - non-salaries (11)	103,180 151,092 17,290 195,682 162,134 6,329	109,142 139,886 15,949 198,093 148,289 4,411	114,936 160,541 22,000 225,143 141,732 12,335
operational costs	rent, maintenance, inventory computer systems maintenance communications supplies auditor & administrative costs (12) miscellaneous (14)	55,788 12,822 10,936 5,146 16,774 24,612	59,550 12,000 12,200 8,000 28,067 18,552	56,689 13,864 10,044 7,187 45,146 46,694
passed onto others	passed onto others	334,054	273,659	309,231
total expenditures		1,978,947	1,960,015	2,703,794
surplus		30,377	3,883	48,164
allocation surplus				
general reserves fund for membership fees all fund for membership develop reserve for technological inno	oment	42,544 -443 3,400 -2,124		20,164
fundraising investment fund		·		5,000
reserve for increased capacity	ı international secretariat — — — — — — — — — — — — — — — — — — —	-13,000		23,000
		30,377		48,164

accounting policies

general

The financial report has been made in conformity with Guideline 640 for 'Not-for-profit organizations'.

All assets and liabilities are stated at their face value, unless otherwise mentioned. Foreign currency amounts are valued against the exchange rate of the last day of each quarter. Exchange rate differences have been included in the result.

tangible fixed assets

Tangible fixed assets are valued at purchase price minus depreciation. Depreciation is based on the expected duration of life. The tangible assets are divided in inventory, telephone switchboard & network infrastructure and computers (hardware & software over Euro 500). Depreciation of computers and switchboard is 30% for the first 3 years and 10% for the fourth year. Depreciation of inventory is spread over five years, for second-hand furniture an estimate of its remaining life is made.

liquid assets

All cash and bank balances listed under liquid assets are discretionary, except for the funds deposited at the ASN deposit.

The ASN deposit ran from 21 March 2010 until 21 March 2011 and has been discontinued because the interest rate dropped below that of the regular savings account.

The funds in the ASN savings accounts generated an interest of 2.7 % in 2011.

accounts receivable and accounts payable

If there is an account receivable and an account payable with the same friends of the earth member group, the outstanding amounts will be balanced. An overview of the balances of the largest debts and liabilities can be found in the notes to the balance.

result

The result is the difference between core income on the one hand and core expenses at historical cost on the other hand, taking into account the above valuation principles.

notes to the balance sheet

(amounts in euro)

1. tangible fixed assets	inventory	computers	network infrastructure	total
purchase value december 31, 2010	9,354	45,093	13,940	68,387
depreciation december 31, 2010	-8,323	-36,894	-11,294	-56,511
book value december 31, 2010	1,030	8,199	2,646	11,876
investments 2011	851	3,823		4,674
disposed 2011		-1,677		-1,677
disposed depreciation 2011		1,677		1,677
depreciation 2011	-271	-5,800	-894	-6,965
book value december 31, 2011	1,611	6,223	1,752	9,585
2. liquid assets			2011	2010
cash			904	770
euro (ing, current)			65,478	258,145
euro (abn-amro, current)			32,685	39,510
euro (asn savings-general)			611,927	429,855
euro (asn savings-dgis mfs 1)			240,877	58,317
euro (asn deposit 1 year)				150,000
us \$ (abn-amro current)			18,264	-757
uk £ (cooperative bank, instant)			2,650	2,559
paypal account			4,800	1,325
total			977,584	939,725

3a. accounts receivable & payable per debtor/creditor	debtors	creditors	advanced	balance
foe groups (amounts over € 5,000):				
foe bangladesh	710	5,740		-5,030
foe canada	5,617	•		5,617
foe england, wales & northern ireland	18,130	22,660		-4,530
foe costa rica	·	7,989		-7,989
foe croatia	691	69,651		-68,960
foe europe	1,451	100,500		-99,049
foe indonesia	615	8,000		-7,385
foe korea	18,861	298		18,564
foe netherlands		30,557		-30,557
foe nigeria	7,365	5,324		2,041
foe norway	6,135			
foe papua new guinea	1,710	7,026		-5,316
foe philippines	1,032	16,200		-15,168
foe south africa	3,541	10,208		-6,667
foe sri lanka	861	8,399		
foe swaziland	359	6,414		-6,055
foe uruguay		23,027		-23,027
foe us	2,763	61,817		-59,054
donors:				
advanced for Ministry Foreign Affairs - Matra			15,275	15,275
advanced for EED			7,549	7,549
others	31,268	109,120	52,886	-24,966
total	101,109	492,928	75,711	-314,705

notes to the balance sheet continued

3b. financial assets & liabilities by kind	2011	2010
assets		
debtors	101,109	116,220
doubtful debtors	-20,072	-12,620
deposits	8,445	8,445
pension fund current account	2,344	17,081
transit assets	75,711	196,746
accounts receivable	167,537	325,873
liabilities		
creditors	492,928	584,911
provision holiday payments	16,139	17,379
transit liabilities	17,482	38,314
tax service - wage tax + premiums	9,944	10,976
net salaries to pay	285	202
isvara foundation grant 2011	203	199,990
accounts payable	536,779	851,772

liabilities not shown on balance sheet

Friends of the Earth International entered into an agreement with Milieudefensie for the rent of their office space. The agreement runs from 1 November 2005 until 31 October 2020 and the initial annual rent was € 33,782. The amount is adjusted annually by the percentage indicated in the Consumers's price index as published by the Dutch Central Bureau of Statistics.

4. unexpended funds	end 2011	result 2011	allocations	end 2010
accumulated surplus	381,202	30,377	12,168	338,657
fund for membership fees alliances	2,707		-443	3,150
fund for membership development	4,400		3,400	1,000
reserve for management consultancy	10,000		•	10,000
reserve for technological innovation	7,876		-2,124	10,000
fundraising investment fund	5,000		•	5,000
increased capacity international secretariat	10,000		-13,000	23,000
total	421,184	30,377		390,807
5. donor grants balances				
climate change litigation project				23,724 4 979

climate change litigation project	23,724
isvara foundation	4,979
eu human rights defenders grant	209,941
cs mott foundation	7,550
dgis mfs 2 - fair, green & global	70,296
total	316,491

(amounts in euro)

1. membership fees

Membership fees are calculated at 1.15 % of member groups' unrestricted income plus 0,13 % of their restricted income of two years ago. The fees for 2011 were thus based on groups' income from 2009 and amounted to € 370,736, including an extra € 15,000 paid voluntarily by Friends of the Earth US. The total amount received was an increase of € 33,228 compared to 2010.

2. sales	2011	2010
publications	60	340
t-shirts	1,182	1,104
calendars 2011 (no 2012 calendar sold)	154	5,942
gift cards	0	208
total	1,396	7,594
3. donations, interest & miscellaneous	2011	2010
donations general	6,956	2,088
donations foe japan earthquake/tsunami	15,934	
donations durban appeal	540	
donations foe haiti earthquake		22,603
donations foe chile earthquake		1,410
total	23,430	26,101
interest	11,969	7,413
miscellaneous	11,648	2,024
total	23,617	9,437

4. donor income (institutional funders)

The donor income amount is based on the part of the grants that was spent in 2011.

3,734 102,226 1,431 23,500
3,734 102,226
3,734
- /
454.711
166,500
488,208
108,930
86,476
140,225
3,000
11,203

5. meetings, international representation & membership support fund

climate justice & energy program (cje) economic justice & resisting neoliberalism (ejrn) food sovereignty program (fs) forest and biodiversity program (fb) resisting oil, mining & gas program (rmog)

cross-program projects: climate-biodiversity finance landgrabbing corporate capture transformation

network development: fundraising communications integration membership development

	total	network	cje	ejrn	fs	fb	rmog	cross program
fundraisers meeting communications integration team	2,899 3,606	2,899 3,606						
membership development meeting cross-program meeting food sovereignty strategy meeting	12,669 33,113 22,870	12,669			22,870			33,113
transformation meeting	36,499							36,499
subtotal meetings	111,657	19,175			22,870			69,612
international representation national campaigning projects gender work	64,855 333,990 3,734		46,872 56,695	4,272 72,355 3,734	8,124 25,212	5,369 52,243	53,185	217 74,300
exchanges	13,295			,	8,295			5,000
program publications	30,935		6,193	3,931	6,636	3,448	2,609	8,119
international program coordination	111,645		4,102	16,500	38,730	16,500	27,250	8,564
total	670,110	19,175	113,863	100,792	109,865	77,560	83,044	165,812

Funding decisions for meetings, national projects, exchanges, gender work and international coordination are taken by the ExCom. International representation and program publication funds are divided over the programs in line with the donor budgets and are further allocated by the international program coordinators.

6. solidarity fund

The solidarity fund was created to respond to emergency needs of our member groups which can not be met by existing budget lines. What we are able to raise in donations will be forwarded to the cause we are supporting. In 2011 one emergency situation occurred to which FoEI responded: the earthquake and tsunami in Japan. Following an appeal to the federation and to the general public on our website, we received donations from various FoE groups as well as individuals. We also made an appeal for support to assist us in bringing reprentative to the Climate Summit in Durban. Unfortunately this appeal did not raise many funds.

7. regional activities	2011	2010
african regional meeting	17,209	18,000
asian regional meeting	15,000	10,936
latin american regional meeting	9,919	16,000
total	42,128	44,936
capacity building african region	8,421	45,715
capacity building asian region	5,200	27,100
capacity building latin american region	11,789	25,000
capacity building young foe europe		15,000
total	25,410	112,815

8. communications	2011	2010
communications materials		
communications materials	5,033	28,200
other communications projects	1,624	2,675
mailing costs	734	2,892
calendar		7,671
total	7,391	41,438
annual report, merchandise, translations		
t-shirts & merchandise	2,184	1,642
annual report	1,500	626
translation materials	6,331	8,514
translations interlinkages	1,775	3,464
total	11,790	14,247
audio visual media, web, radio, testimonies		
website	3,686	1,619
spanish/french website	3,546	4,122
audio visual / community testimonies	5,388	47,262
real world radio	55,371	56,500
total	67,991	109,503

9. chair & executive committee

In 2011 the composition of the Executive Committee was the same as in 2010. Their term will end in October 2012, when new members will be elected during the Bi-annual General Meeting.

Two meetings were held in 2011, one in London (March) and one in Edinburgh (October). The October meeting was held in combination with the Transformation meeting to save costs.

Members of the Excecutive Committee are not being paid for their work. The member group delegating the FoEI Chairperson has been compensated for the loss of time due to her/his activities for FoEI.

	2011	2010
chair costs	10,000	10,000
chair travel costs	1,443	4,096
excom meeting costs	9,271	21,732
total	20,714	35,828

10. staff salaries

At the end of 2011 FoEI had 12 paid staff members. The overseas employment of the international coordinator who was working from the US has ended per 31 December 2011. A new international coordinator has been recruited and will start in the spring of 2012. A new communications coordinator will be starting on the first of January 2012. In the course of 2011 we hired an extra part-time person for events coordination. The extra staff time has been paid for by funds allocated from the surplus in 2011.

		2011	2010
international coordinator & fundraiser:	international coordinator resource mobilisation coordinator	0.7 0.8	0.8 0.8
membership-activities staff	membership development coordinator international programs facilitator program-membership officer events coordinator	1.0 1.0 0.8 0.5	1.0 1.0 0.8
communications staff & free-lancers:	communications officer technical support facilitator media coordinator web coordinator	0.8 0.4 0.8 0.9	0.8 0.4 0.8 0.8
support staff:	finance & personnel manager program-membership officer office coordinator bookkeeper	0.8 0.6 0.7 0.4	0.8 0.6 0.8 0.4
	- -	ftu 10.2	ftu 9.8
specification salary costs gross salaries		2011 416,940	2010 434,438
social security costs pension costs severance payments		71,094 42,056	65,342 40,330 30,329
costs terms & conditions insurance benefits other staff costs		3,997 -12,830 6,144	3,236 -3,959 6,008
nat an marriala		527,400	575,724
not on payrole: international coordinator + freelancers		73,390	87,456
total		600,790	663,180
11. staff costs non-salaries		2011	2010
staff travel (not home-work) volunteer costs training & education		696 980	10,151 234 1,472
recruitment costs total		4,653 6,329	479 12,335
		0,329	12,333

12. auditor & administrative costs	2011	2010
auditing costs	14,361	36,807
administrative costs	4,337	5,222
currency differences	-1,925	3,116
total	16,774	45,146
13. miscellaneous	2011	2010
membership fees partos, asoc, oneworld	3,050	2,234
reconciliation bad debts	7,512	1,023
consultancies	8,758	1,039
miscellaneous	-538	104
information management system		19,706
evaluation dgis mfs-1 grant	5,830	17,000
		5,588
total	24,612	46,694
reconciliation bad debts		
dubious debts written off	60	818
balance provision bad debts end 2011	20,072	
balance provision bad debts end 2010	-12,620	12,620
balance provision bad debts end 2009		-12,416
total	7,512	1,023

other information

statutory provisions governing profit appropriation

The vereniging Friends of the Earth International is an association with no purpose of gain. Conform the statutes of association of the Vereniging its Executive Committee is entitled to add a positive result to the reserves or to a provision in support of the organisation's objectives.

appropriation of result

By decision of the Executive Committee the full result of Euro 30,377 will be added to the general reserves. From the allocated reserves 443 Euros have been withdrawn from the fund for membership alliances, 2,124 Euros have been withdrawn from the reserve for technological innovation and 13,000 euros have been withdrawn from the provision for increased capacity of the International Secretariat. The fundraising investment fund will be supplemented by 3,400 euros. The result of supplemented and withdrawn allocations, an amount of 12,168 Euros, will be added to the general reserves.

auditor's report



REGISTERACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT

To: the Board of Vereniging Friends of the Earth International, Amsterdam.

We have audited the accompanying financial statements of Vereniging Friends of the Earth International, Amsterdam, which comprise the balance sheet as at 31 December 2011, the statement of income and expenses for the year then ended and the notes, comprising a summary of the accounting policies and other explanatory information.

Board's responsibility

Board is responsible for the preparation and fair presentation of these financial statements and for the preparation of the board report, both in accordance with the Guidelines for annual reporting of the Dutch Accounting Standards Board, especially Guideline 640 "Not-for-profit organizations". Furthermore board is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the association's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by board, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion with respect to the financial statements

In our opinion, the financial statements give a true and fair view of the financial position of Vereniging Friends of the Earth International, Amsterdam, as at December 31, 2011 and of its result for the year then ended in accordance with the Guidelines for annual reporting of the Dutch Accounting Standards Board, especially Guideline 640 "Not-for-profit organizations".

Amsterdam, 6 March 2012

Dubois & Co. Registeraccountants

Signed on original by: A.P. Buteijn and M. Belkadi

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budget 2012 - expenses & income

expenses

foei meetings

(amounts in euro)

expenses

meetings

balance

programs	program coordination program - international representation programs - publications	124,022 34,265 30,707	110,051 36,537 23,511	110,051 36,537 23,511
	program / campaign Activities	,	7,000	•
membership development	support to member groups (projects)	338,420	359,731	359,731
& activities	solidarity / emergency fund		41,600	41,600
	exchanges - MSF	20,064	13,276	13,276
regional activities	capacity building-membership development	30,974	43,653	43,653
	regional meetings	45,000	44,468	44,468
communications	foei comms materials	30,614	33,527	33,527
	annual report, leaflets, translations materials	14,495	10,410	10,410
	audio-visual, radio, web, testimonies	78,627	81,271	81,271
	translations general	14,895	8,553	8,553
chair & excom	chair & executive committee	23,484	23,109	23,109
staff	international coordinator & fundraiser	115,642	125,379	125,379
	membership-activities team	139,966	209,613	209,613
	travel coordinators	8,000	3,525	3,525
	communications team	192,528	197,321	197,321
	support team staff costs - non-salaries	148,289	106,800 7,773	106,800 7,773
		4,411	·	
operational costs	rent, maintenance, inventory	59,550	59,550	59,550
	computer systems maintainer comms infrastructure	12,000	13,000	13,000 12,200
	supplies	12,200 8,000	12,200 8,000	8,000
	auditor & administrative costs	28,067	30,571	30,571
	miscellaneous	18,552	27,900	27,900
passed onto others	passed on to others in jointly funded projects	291,224	155,553	89,641
total expenses		1,925,436	1,921,349	1,848,437
income		2011	2012	2013
grants NL Ministry of Foreign Affa	nire MEC-2	580,504	521,840	521,840
Isvara Foundation	all 5 IVII <i>3</i> -2	416,000	400,000	400,000
Evangelische Entwicklung	sdienst (EED)	75.000	148,500	148,500
Swedish Society Conservat		98,502	118,824	118,824
SSNC additional grant		,	70,299	
NL Ministry of Foreign Affa	airs Matra	197,736	65,912	
Novib		125,000		
CS Mott Foundation		70,258		
EU Human Rights Defende	ers		248,474	248,474
Prospective funders		240.000	225 000	65,000
membership fees sales		340,000 9,000	325,000 9,000	325,000 9,000
interest		12,500	12,500	12,500
donations		1,000	1,000	1,000
total income		1,925,500	1,921,349	1,850,138
		_,,,,,,	_,,,,,	

2011

101,440

2012

127,468

2013

127,468

1,701

international secretariat

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