Seeking candidates:
International Fundraising Officers

Two positions available: 1 full time (~37.5 hrs/week) and 1 part time (~18.75 hrs/week)

Friends of the Earth International (FoEI) is the world’s largest grassroots environmental federation with 73 autonomous member groups around the world. FoEI aims to ensure that the struggles and experiences of local communities – especially those most affected by unsustainable development – are brought to bear on policies and practices at national and international levels. We focus on four program areas: climate justice and energy, forests and biodiversity, food sovereignty, and economic justice, and two cross-cutting thematic areas: gender justice and environmental human rights defenders. Our vision is of a peaceful and sustainable world based on societies living in harmony with nature.

FoEI is seeking to hire two International Fundraising Officers to join our team in building the resource base that supports the work of the federation, its regions, and programs. These positions report to FoEI’s International Fundraising Coordinator (based in the US) and may be based in any country where FoEI has a member group, including the International Secretariat office in Amsterdam. We have a strong preference for one officer to be based in proximity to FoEI’s European donor base and one to be from and/or based in the Global South. The Fundraising Officers will join the International Secretariat’s fundraising team that works collaboratively with staff from member groups and structures across the globe to raise over €2.5 million annually.

FoEI’s fundraising approach aligns with its mission and values, and as such, FoEI does not accept donations from corporations. Funding support comes primarily from development aid, foundation grants, and membership fees. Over the next five years FoEI aims to diversify and substantially increase support from private foundations and other donors in order to provide long-term stability for the federation and enable its programs and regions to rise to the challenge posed by the multiple systemic crises we face.

JOB RESPONSIBILITIES

General
• As part of the fundraising team, implement a comprehensive and strategic fundraising plan aligned with FoEI’s mission and vision, in collaboration with the International Coordinator, other Secretariat staff, Executive Committee (board), International Program Coordinators and Regional Facilitators.
• Research, monitor, and position FoEI to anticipate and respond to funding opportunities.
• Develop and coordinate FoEI proposals and collaborative proposals with member groups, FoEI teams, regional structures, and allies.
• Represent FoEI in funding coalitions and collaborations.
• Cultivate and deepen donor relationships through regular communications and networking.
• Identify cultivation opportunities and facilitate the deployment of FoEI staff and representatives as appropriate to funder meetings and events.

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Planning, monitoring, and evaluating FoEI activities

• Work with proposal teams to craft strong results frameworks and/or impact narratives for proposed projects and assist with the formulation of SMART goals, milestones, indicators, and other evaluation components to enable high quality and efficient reporting across projects.
• Work with grant management staff to ensure PMEL systems are in place and executed.

Individual donors and communications

• Contribute to developing and executing fundraising targeting major individual donors, within the confines of FoEI’s structure and rules.
• Contribute to developing and executing online fundraising and provide input on the fundraising aspects of external communication tools such as the website, social media and publications.

QUALIFICATIONS

While no candidate is expected to meet all the qualifications, we seek to build the team’s capacity in these areas across the two positions being filled.

• At least 3-5 years of relevant experience, including a proven track record of success in international grant fundraising, in particular from European development aid funders.
• Direct experience participating in coalition-based proposal development and collaborative fundraising processes with NGO networks and social movements.
• Experience working on environmental and social justice issues and a strong affinity with FoEI’s vision, mission, and values. We value candidates who have hands on campaign/program experience.
• The ability to distill complicated programmatic strategies into comprehensive proposals and navigate complex application and reporting processes.
• Excellent written and verbal communication skills, including the ability to persuasively communicate technical subjects to non-technical audiences and non-native English speakers.
• Experience in developing and supporting implementation of PMEL systems, in particular supporting teams to build theories of change, results frameworks, and compelling objectives, indicators, and outcomes for proposed projects.
• Demonstrated ability to work within a multicultural office environment and a complex, decentralized, multicultural federation.
• Ability to support numerous projects and teams concurrently, working both independently and as part of globally distributed teams.
• Strong relationship management and representation skills.
• Excellent command, both spoken and written, of the English language; working knowledge of Spanish or French would be a strong advantage.

WHAT FoEI OFFERS

We offer an opportunity to contribute to a better world and work for an inspiring international and culturally diverse network. Salaries are competitive with comparable nonprofit positions and based on experience and qualifications. Salary and benefits packages vary by location and are aligned with the compensation scale and policies of the host FoE group in which the position will be based, adjusted for percentage of time worked. For reference, the salary range for this position at 100% time (37.5 hrs/week) based in the Netherlands will be between € 4,240 and € 4,717 monthly. These are envisioned as a permanent staff positions with an initial 1 year contract, renewed upon positive performance evaluation.

Friends of the Earth International is an equal opportunities employer. Diversity and inclusion are important values for FoEI. We aim to have a FoEI team that reflects the diverse composition of our federation. We strongly encourage applications from people currently under-represented in the environmental justice movement, in particular candidates from the Global South.
How to apply
To apply for this role, please prepare your CV and a motivation letter that summarizes how your profile aligns with the key requirements, skills and abilities of this role. Please be sure to indicate whether you are applying as a full-time or part-time candidate, and your desired country of location for work. Note: Applicants must be eligible for employment in their proposed country of location.

Application materials should be submitted by email no later than JANUARY 12, 2022 with the subject “Fundraiser-<LAST-NAME>-<FIRST-NAME>” to: Colleen Halley, International Fundraising Coordinator, at vacancies@foei.org. We expect to begin candidate interviews starting February 1.

Please note that, in compliance with GDPR, we will keep your application in our protected files for a maximum of four weeks after the successful closure of this vacancy.