Call for Expression of Interest – Developing Training Content and Delivering Online Training Workshops (EU-Funded Project)

Position: Qualified consultant(s) or teams for training material development as well as delivering online training workshops on Fundraising, Grant Management (finance management and operational management)

Location: Remote (EU Member State)
Contract duration: 01.11.2026 – 28.02.2027 (based on actual days/hours required to deliver on the assignment)
Application deadline: 02. 11. 2026

About the organisation

Friends of the Earth International (FoEI) is the world's largest grassroots environmental federation with more than 70 national member groups and millions of members and supporters around the world. We campaign on today's most urgent environmental and social issues. We challenge the current model of economic and corporate globalisation and promote solutions that will help to create environmentally sustainable and socially just societies across the globe. Our programmatic pillars include: 1) Climate justice and energy; 2) Economic justice and resisting neoliberalism; 3) Food sovereignty; 4) Forests and biodiversity; and 5) Gender justice and dismantling patriarchy.

About the project

FOEI project "People's power to drive transformative and sustainable solutions" is a consolidated action providing pivotal support to all our pathways to system change. This EU funded project seeks to support CSOs and social movements: 1) in effectively participating in regional and international policy processes and mobilisations aimed at reclaiming or creating civic space; and 2) effectively influencing the centres of powers to bring about changes in policies and practices that promote and enable just solutions and contribute to equity and justice by addressing systems of oppression.

The project has the global outreach, and the project constituents are based in more than 60 countries of the regions i.e. Asia-Pacific (APAC), Africa, ATALC (Latin-America and Caribbean), and Europe.

About the Assignment

Friends of Earth's member groups and regions play a fundamental role in promoting environmental justice and defending human rights at national and regional and international level. However, many face challenges such as limited institutional capacity, and inadequate access to financial resources. Strengthening the organisational capacity of our member groups is essential to ensure sustainability, amplify community voices, and enhance our collective ability to influence policy and practice.

In this backdrop, FoEI will be offering a programme of online capacity building and training workshops to *enhance the organisational capacities of FoEI member groups, allowing them to better meet integrity commitments, and strengthen country-level work considering specific needs, interests and local contexts.*

FoEI intends to build their capacity in the crucial and stretegic areas for organisational development. This assignment, therefore, entails their capacity building in fundraising, grant management and operational management including finance management.

Specific objectives of the training programme

The specific objectives of the online training open to member groups will be to:

- Strengthen governance, accountability, leadership, and strategic planning capacities
- Improve financial management and resource mobilization and fundraising capacity
- Foster partnerships, networking, engagement skills to ensure financial sustainability
- Enhance program/project design, grant management skills
- Support building operational systems and accountability frameworks

To deliver on these objectives, we are looking for an experienced consultant (a firm or an individual) to design and develop training material and deliver these online training sessions. FoEI intends to launch the training programme with the first online training workshop on fundraising in the last week of November 2026.

Scope of Work

The consultant shall be responsible for:

- Review the pre-identified documents to understand the capacity strengthening logic and learning goals of the organisation

- Develop training content and methodology to ensure participatory and interactive learning environment.

- Share a methodology of the online training sessions with participatory approaches that shall indicate the training calendars, topic wise sessions, facilitation methods, practical exercises, anticipated outcomes of the sessions, grading criteria of the trainee performance and obtaining their feedback on the quality of the training.

- Producing final report on the completion of the training sessions

Key Deliverables

- Modules wise training content; methodology; and work plan
- Presentations
- Training completion report

Management & Coordination

- The consultant shall report to the EU Project Manager
- FOEI will provide access to documents, stakeholders, and logistical support.
- If agreed, FOEI staff may participate in implementation of training sessions.

Budget & Payment

Daily fee: 500 EUR-750 EUR (depending on experience)

Payment options:

- Payments shall be based on timesheets.

- 50% after approval of the training content + 50% after submission of report on training programme completion.

Required Profile

- Proven experience of developing and conducting online trainings on fundraising, grant management including finance management and operational management.
- Strong analytical and communications skills.
- Expertise in participatory and interactive learning methodologies
- Experience working with multi-country, cross-cultural teams and audiences will be an asset.

How to Apply

interested candidates must submit a brief proposal covering

- Possible training topics approach and methodology
- A Budget Estimate, including the proposed number of days and day rate.
- CV(s) of proposed consultant(s); with relevant track record of similar work

We welcome applications from both individual consultants and teams of consultants. Applicants may offer training in one or more training areas, depending on their expertise and experience. Applications covering multiple areas are welcome but are not a requirement.

Please send your proposal to vacancies@foei.org no later than 02-11- 2026. Only short-listed applicants will be contacted.